

**Ericsson - Market Area North America (MANA) - Bid Calendar**

Business Area	Category Group	Category   Sub-Category (if available)	Category Next Source Date	
Business Services Sourcing	Facility Management	Energy & Water	2020	
		Food & Beverages	2021	
		Integrated Facility Management	2021	
		Office Furniture	2021	
		Physical and Personal Security	2020	
	HR & Education Services	Education & Training Services   Health & Safety Training	2019	
		Education & Training Services   Outplacement	2022	
		Healthcare Services	2020	
		HR Recruitment Services   Media & branding	2020	
		HR Recruitment Services   RPO's	2021	
		Relocation and Expatriate Services   Relocation Management	2021	
		Total Staff Compensation Services   Benefits Brokers	2021	
		Total Staff Compensation Services   Total Staff Comp. Other	2019	
	Market Communication	Branded Promotional Merchandise	2021	
		Print and Distribution	2019	
Professional Support Services	Corporate Insurance	2021		
Real Estate	Real Estate Consultants   Real Estate Advisors, Brokers and PM companies	2021		
Travel	Ground Transportation   Other Forms of Ground Transportation	2019		
Digital Services	IT Consultancy	IT Consultancy Services   IT Consultancy Services	Project Spend	
	IT HW	CPE (Customer Premises Equipment) & Wi-Fi	Project Spend	
		IT Accessories	2020	
		Network Appliances	Project Spend	
		Server & Storage	Project Spend	
	IT Services	Cloud Platforms	Project Spend	
		Digital Workspace	Project Spend	
		SI Services   Cloud Services	Aug-19	
	IT SW	Unified Comm & WAN   WAN and LAN Services	Sep-19	
		Development Tools	Project Spend	
		Platform SW	Project Spend	
		Security Applications	Project Spend	
		Enterprise Core & IT Operations	Project Spend	
	Network Services	External Workforce	Approved Resource Provider (ARP)	Jan-20
			Temporary Administrative and Office resources	Jan-20
Site Services		Civil Work Services	2019	
		Drive Test	2020	
		Installation Services Access	Oct-19	
		Service Delivery Tools Internal	Jul-19	
		Lease & Rental   Cranes & Lifts	Oct-19	
		Site Acquisition Services   Drones	May-20	
		Site Engineering Services	Sep-19	
		Small Cells   SC-Indoor-New	Nov-19	
Field and Site Infrastructure Maintenance		Aug-19		
Test- Manuf & Ind Eq		Test & Measurement Equipment	2020	
Site Products & Logistics		Logistics	Contract Logistics	2020
			Customs Clearance	May-19
			International Freight	Jul-19
	Site Products	Express, Courier and Parcel	2021	
		Antennas   Base Station Antennas	Nov-19	
		In-Building Solutions	Jan-19	
		Batteries	2020	
		Enclosure Systems	2020	
		Installation Material and Tools   Brackets   Personal Protective Equipment	May-19   Sep-19	
		Positioning & Synchronization	2019	
		Site Cable Assemblies   Hybrid Cables	Aug-19	
		Site Energy Systems   Power Systems	2020	
		Towers and Masts	Mar-20	
	Walk-in housing/Shelters	2021		

\*\*\*Ericsson reserves the right to modify the bid/proposal calendar as needed. We encourage suppliers to visit the bid/proposal calendar often for any changes.\*\*\*

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