



Ericsson - Market Area North America (MANA) - Bid Calendar

| Business Area | Category Group | Category Sub-Category (if available) | Category Next Source Date |
|----------------------------------|--|---|---------------------------|
| Business Services Sourcing | Facility Management | Energy & Water | 2020 |
| | | Food & Beverages | 2021 |
| | | Integrated Facility Management | 2021 |
| | | Office Furniture | 2021 |
| | | Physical and Personal Security | 2020 |
| | HR & Education Services | Education & Training Services Health & Safety Training | 2019 |
| | | Education & Training Services Outplacement | 2022 |
| | | Healthcare Services | 2020 |
| | | HR Recruitment Services Media & branding | 2020 |
| | | HR Recruitment Services RPO's | 2021 |
| | | Relocation and Expatriate Services Relocation Management | 2021 |
| | | Total Staff Compensation Services Benefits Brokers | 2021 |
| | | Total Staff Compensation Services Total Staff Comp. Other | 2019 |
| | Market Communication | Branded Promotional Merchandise | 2021 |
| | | Print and Distribution | 2019 |
| Professional Support Services | Corporate Insurance | 2021 | |
| Real Estate | Real Estate Consultants Real Estate Advisors, Brokers and PM companies | 2021 | |
| Travel | Ground Transportation Other Forms of Ground Transportation | 2019 | |
| Digital Services | IT Consultancy | IT Consultancy Services Service Integration & Management Services | Project Spend |
| | IT HW | CPE (Customer Premises Equipment) & Wi-Fi Other | Project Spend |
| | | IT Accessories | 2020 |
| | | Network Appliances | Project Spend |
| | | Server & Storage | Project Spend |
| | IT Services | Co-Location services | Project Spend |
| | | IT Infrastructure Services Storage Services | 2019 |
| | | SI Services | Project Spend |
| | | Unified Communication Services Voice Services | 2020 |
| | | WAN and LAN Services WAN Services | 2020 |
| | | WAN and LAN Services Local Area Network Services | Project Spend |
| | IT SW | X-as-a-Service (XaaS) | Project Spend |
| | | Development Tools | Project Spend |
| | | Enterprise Core & IT Operations | Project Spend |
| | | Infrastructure SW | Project Spend |
| Network Functions & Applications | | Project Spend | |
| Global Network Services | After Market Services | Service Delivery Tools | Aug-19 |
| Network Services | External Workforce | Approved Resource Provider (ARP) | Oct-19 |
| | | Temporary Administrative and Office resources | Oct-19 |
| | Site Services | Civil Work Services | 2019 |
| | | Drive Test | Aug-19 |
| | | Field and Site Infrastructure Maintenance | Oct-19 |
| | | Installation Services Access | Oct-19 |
| | | Lease & Rental | Aug-19 |
| | | Site Acquisition Services | Sep-19 |
| | | Site Engineering Services | Sep-19 |
| | | Small Cells SC-Indoor-New | Aug-19 |
| Small Cells SC-Indoor- FWA New | Aug-19 | | |
| Test- Manuf & Ind Eq | Test & Measurement Equipment | 2020 | |
| Site Products & Logistics | Logistics | Contract Logistics | 2020 |
| | | Express, Courier and Parcel | 2021 |
| | Site Products | In-Building Solutions | 2020 |
| | | Outdoor Enclosures | 2020 |
| | | Site Cable Assemblies | Aug-19 |
| | | Site Energy Systems Power Systems | 2020 |
| | | Towers and Masts | 2020 |
| Walk-in housing/Shelters | 2021 | | |

Ericsson reserves the right to modify the bid/proposal calendar as needed. We encourage suppliers to visit the bid/proposal calendar often for any changes.

For contact information please email ericsson.supplier@ericsson.com.

If you're interested in becoming a new supplier and working with Ericsson, please register at <https://sim.e-supplierlink.com>